

At home in global markets

Frankfurt am Main, 30 11 2023

For over 35 years, Messe Frankfurt has been active in growth markets worldwide with its sector expertise. The Group's events outside Germany allow SMEs in particular to gain a foothold in emerging markets. The Messe Frankfurt Group has a powerful global network consisting of 28 subsidiaries and more than 50 sales partners serving some 180 countries.

Based on the successful flagship events at its Frankfurt base, the company is present for its customers at some 50 locations with its brands and brand families, using the familiar product groups and nomenclature. With customised solutions and concepts, the individual events are coordinated in terms of schedule and geographic location in the various regions. For instance, Automechanika in Buenos Aires, Light Middle East in Dubai and Prolight + Sound Guangzhou offer exhibitors and visitors the same high quality standards as their respective parent events in Frankfurt. The success of this model can be seen in the fact that many of our foreign events are the second- or third-largest in their respective sectors worldwide – the largest being the corresponding flagship event at our Frankfurt base.

In Asia, Messe Frankfurt is one of the few foreign trade fair companies that, by means of a number of subsidiaries, is in a position to organise trade fairs throughout China as well as in India, Japan, Korea and Taiwan. Hong Kong is the headquarters of Messe Frankfurt Asia Holding Ltd., from where the entire Asian business is run. The Group is the largest trade fair organiser in China with some 50 events as well as being the largest offshoot of a German trade fair company. With more than 20 events to its credit, Messe Frankfurt is also the largest organiser in India.

Messe Frankfurt's activities outside Germany have a positive effect on its events in Frankfurt. Around three-quarters of exhibitors and over half of visitors to the Group's events come from outside Germany. This international component is well above average in the trade fair sector.

Messe Frankfurt subsidiaries abroad

	Established in
Japan: Messe Frankfurt Japan Ltd., Tokyo, 1990 Messe Frankfurt K.K.; 2000 Merger Mesago Japan Corp.; 2018 Messe Frankfurt Japan Ltd.	06/1990
USA: Messe Frankfurt Inc., Atlanta PAACE Automechanika Mexico LLC, Atlanta PE Events LLC, Atlanta Kingpins LLC, Atlanta (35% stake)	10/1991 03/2006 11/2020 08/2023
China: Messe Frankfurt (H.K.), Ltd., Hong Kong incl. the companies Messe Frankfurt Shanghai Co. Ltd. and Guangzhou Guangya Messe Frankfurt Ltd.	07/1994
India: Messe Frankfurt Trade Fairs India Pvt. Ltd., Mumbai	07/1998
Italy: Messe Frankfurt Italia, Srl., Milan	12/1998
Turkiye: Messe Frankfurt Istanbul L.S., Istanbul	10/2000
Korea: Messe Frankfurt Korea Ltd., Seoul	07/2001
Mexico: Messe Frankfurt Mexico S. de R. L. de C.V., Mexico City	08/2001
France: Messe Frankfurt France S. A. S., Paris	02/2002
United Arab Emirates: Messe Frankfurt Middle East GmbH, Dubai	06/2002
Argentina: Indexport Messe Frankfurt, S. A., Buenos Aires	07/2003
Asia: Messe Frankfurt Asia Holding Ltd. Hong Kong, with: Messe Frankfurt Shanghai Co. Ltd. Messe Frankfurt Trade Fairs India Pvt. Ltd. Messe Frankfurt Japan Ltd. Messe Frankfurt Korea Ltd. Messe Frankfurt (H.K.) Ltd. Guangzhou Guangya Messe Frankfurt Co. Ltd., Guangzhou Messe Frankfurt Shenzhen Co. Ltd., Shenzhen Guangzhou Li Tong Messe Frankfurt Co. Ltd., Guangzhou	12/2003 07/2002 01/2006 09/2013 11/2014
Africa: Messe Frankfurt South Africa (Pty) Ltd., Johannesburg	07/2014
United Kingdom: Messe Frankfurt UK Ltd., Guildford/Surrey	03/2018
Germany: Fairnamic GmbH	11/2021

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Background information on Messe Frankfurt

www.messefrankfurt.com/background-information

Sustainability at Messe Frankfurt

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